



PEPSI-COLA BOTTLING COMPANY OF BURLINGTON

P.O. Box 4010 • 20 KAREN DRIVE • TELEPHONE (802) 864-6000 • FAX (802) 658-7773

SOUTH BURLINGTON, VERMONT 05406-4010

June 7, 1996

Re: USES® Shunt Efficiency System

To whom it may concern:

In December 1995, a USES® Shunt Efficiency System was installed at our Pepsi Cola Bottling Plant in Burlington, VT. In the first three months since our installation our kwh consumption has dropped even though our bottling has been the same or greater than the same time frame last year. Our power factor has gone from the low 80's to the low 90's, eliminating the power factor penalty. The total savings is providing a payback of less than two years. We are pleased with the savings from the USES® Shunt Efficiency System and the service from System One Solutions.

Sincerely,

A handwritten signature in cursive script that reads "Lawrence P. Moirano, Jr.".

Lawrence P. Moirano, Jr.
Operations Manager
Pepsi-Cola Bottling Co., Inc.